

Company Profile

2024

"K2A Management: Bridging Knowledge to
Action, Unleashing Excellence."



About Our Company

A Brief About K2A Management

K2A Management is a dynamic force in consultancy, specializing in ISO Management Systems, comprehensive training, environmental consulting, and agribusiness services. With a commitment to turning knowledge into action, we navigate industries with expertise, fostering excellence and sustainability.

our expertise extends beyond conventional boundaries. With seasoned professionals leading the charge, we specialize in seamless ISO Management System implementation, cutting-edge training methodologies, environmentally conscious consulting, and transformative agribusiness strategies. Trust us to turn your challenges into opportunities, leveraging our expertise to drive your success.

Vision

"Forging a path of innovation, K2A Management envisions a future where knowledge seamlessly fuels action, propelling businesses toward unparalleled success. We aspire to be the architects of positive change, carving a unique legacy through expertise, ingenuity, and a steadfast commitment to excellence. At K2A, we don't just envision the future; we craft it with originality and unwavering dedication."

Mission

Integrated Excellence

K2A Management is on a mission to integrate excellence into every facet of organizational growth. Our commitment revolves around providing top-tier ISO Management & Training solutions, pioneering Environmental Consulting, and cultivating Agribusiness innovation. We aim to be the driving force behind seamlessly integrated, sustainable success stories.

Knowledge-Driven Impact

Guided by a passion for knowledge-driven impact, our mission is to empower organizations through bespoke ISO Management & Trainings, visionary Environmental Consulting, and progressive Agribusiness strategies. At K2A, we envision a future where knowledge transforms into a catalyst for holistic and sustainable growth.

Eco-Innovation Leadership

K2A Management's mission is to lead in eco-innovation, offering cutting-edge ISO Management & Training solutions, impactful Environmental Consulting, and transformative Agribusiness strategies. We strive to be the vanguard in steering organizations toward a future where environmental responsibility and business success go hand in hand.

Strategic Growth Partners

As strategic growth partners, our mission at K2A Management is to fuel organizational advancement. Through expert ISO Management & Trainings, visionary Environmental Consulting, and forward-thinking Agribusiness services, we aspire to be the trusted ally guiding businesses toward sustained success and resilience.

POLICY

At K2A Management, we are dedicated to delivering top-tier services while upholding the highest standards in quality, environmental sustainability, and health and safety. Aligned with ISO 9001, ISO 14001, and ISO 45001, our commitment extends to continuous improvement, legal compliance, and fostering a culture of innovation. We prioritize the well-being of our stakeholders and the environment, ensuring our operations exemplify excellence and responsibility at every level.



K2A-MS-POL-003. 2024

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Quality, Environmental & Health and Safety Policy

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1. Quality Commitment:

- We are dedicated to delivering services that meet or exceed customer expectations.
- Our processes are designed to comply with ISO 9001 standards, ensuring consistency, continuous improvement, and customer satisfaction.
- Every team member is responsible for maintaining a culture of quality throughout our organization.

3. Health and Safety Prioritization:

- The health and safety of our employees, clients, and other stakeholders are of paramount importance.
- We adhere to ISO 45001 standards, establishing and maintaining a safe and healthy working environment.
- All team members are empowered to identify and address potential health and safety hazards, fostering a proactive approach to risk prevention.

5. Continuous Improvement:

- We embrace a culture of continual improvement, fostering innovation and efficiency in all aspects of our operations.
- Regular monitoring, evaluation, and feedback mechanisms are in place to identify opportunities for improvement.
- This policy is communicated to all employees, contractors, and stakeholders, emphasizing their roles in maintaining and continually improving our Quality, Environmental, and Health and Safety Management Systems.

2. Environmental Stewardship:

- We acknowledge our responsibility to protect the environment and prevent pollution in all our activities.
- Our operations comply with ISO 14001 standards, focusing on sustainable practices, waste reduction, and the efficient use of resources.
- Continuous environmental improvement is embedded in our organizational culture.

4. Legal and Regulatory Compliance:

- We are committed to complying with all applicable legal and regulatory requirements related to quality, environment, and health and safety.
- Regular reviews and updates ensure that our processes and practices align with evolving standards and legislation.

Dr. Madhu Aman Sharma
Founder & CEO

Key Factors



01 Desire

"Fueled by an unwavering desire for excellence, we channel passion into every service, driving positive outcomes and continuous improvement."

02 Responsibility

"We embrace the responsibility to lead ethically and sustainably, ensuring our actions contribute to a better future for both our clients and the world."

03 Relations

"Building lasting relationships is at our core. We prioritize client connections, fostering trust, collaboration, and a shared journey towards success."

04 Creative

"Innovation is our heartbeat. We infuse creativity into every solution, pushing boundaries to deliver imaginative, effective, and future-forward services."

Unleashing Potential



"Navigating Challenges"

In every journey, challenges emerge as opportunities to innovate and excel. As we navigate through complex landscapes, we encounter and address various industry challenges head-on.

Driving Innovation

Embrace a future defined by innovation. Our commitment to pushing boundaries and exploring new horizons ensures that your organization is not just ready for change but leading it.

Strategic Partnerships

Forge strategic partnerships that go beyond transactions. We believe in collaborations that elevate both parties, creating synergies that drive mutual success.

Sustainable Growth

Growth isn't meaningful unless it's sustainable. Discover how our services are designed to not only propel your immediate success but to lay the foundation for long-term, sustainable growth.

Client-Centric Excellence

We redefine excellence through a relentless focus on our clients. It's not just about meeting expectations; it's about exceeding them with a commitment that goes beyond conventional service delivery.



Solutions



Tailored Solutions, Unmatched Results

Immerse yourself in a world where solutions are not one-size-fits-all. Our client-centric approach crafts bespoke strategies tailored to your unique needs, ensuring unparalleled results that resonate with your vision.



Your Success, Our Priority

Your success is not just a goal; it's our priority. We invest in understanding your aspirations, challenges, and goals, aligning our efforts to create a customized roadmap that propels your organization towards unprecedented success.



Seamless Collaboration

Collaboration is the heartbeat of our client-centric excellence. Through transparent communication and seamless cooperation, we become an extension of your team, working in tandem to achieve shared objectives.



Beyond Satisfaction to Delight

Satisfaction is the baseline; we aim for delight. Experience service that goes above and beyond, where each interaction leaves you not just satisfied but genuinely delighted with the quality, innovation, and personal touch we bring to the table.

"Join us in a partnership where client-centric excellence is not just a promise; it's the essence of everything we do. Your success is our success, and together, we transcend expectations".

ISO CONSULTING SERVICES

- ISO Management Systems Documentation
- ISO Standards Implementation
- ISO Management Standards Trainings
- Food safety Consultancy

"Sustainable Solutions: Environmental Excellence"

Environmental SERVICES

- Environmental Impact Assessment (EIA)
- Biodiversity & Ecological Impact Assessments
- Marine Ecological Studies
- GIS Mapping
- Environmental Site Audits and Assessments
- Regulatory Compliance Assurance
- ESG and Carbon Solutions



Environmental
CONSULTING SOLUTIONS



Agribusiness

- **Precision Farming Expertise**

Experience precision farming at its best. We leverage cutting-edge technologies to optimize crop production, ensuring higher yields, reduce use of chemical fertilizers, resource efficiency, and Precision Farming Expertise sustainable agricultural practices.

- **Precision Farming Expertise**

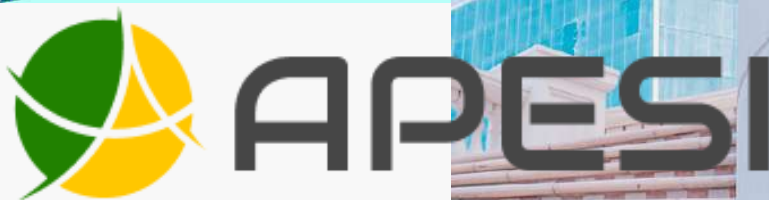
Navigate the agricultural market landscape with strategies designed for success. Our agribusiness solutions go beyond cultivation, incorporating market analysis and strategic planning to maximize profitability and market presence.

Sustainable Agri-Practices

Unlock the potential of sustainable agriculture with Sai Power Plus, where our commitment to responsible agri-practices leads to reduced dependence on chemical fertilizers and insecticides, coupled with remarkable improvements in crop yield.

Sai Power Plus emphasizes soil health and nutrient management practices. By incorporating sustainable methods, we not only safeguard the long-term fertility of your soil but also contribute to the overall sustainability of your agribusiness.

Our Partnership



Aditya Environmental Services Pvt. Ltd.

EIA & CRZ Consultancy | Environmental Monitoring & Analysis
Compliances | ETP Consultancy | Environmental Audits & Planning



Product Overview

"Sai Power Plus: Nurturing Growth in Agriculture"

we extend a warm welcome to a world where agribusiness meets innovation, and cultivation transcends traditional boundaries. Our mission is rooted in providing agri-solutions that redefine excellence, and we are thrilled to introduce you to our flagship product – Organic Liquid Fermented Manure "SAI POWER PLUS"



Significant Reduction in Chemical Fertilizers

Reduces the need for chemical fertilizers by up to 75%, minimizing environmental impact and promoting eco-friendly farming practices.



Optimized Nutrient Absorption

Ensures efficient nutrient absorption by plants, leading to healthier crops and maximizing the utility of essential elements.



Enhanced Soil Fertility

Improves soil structure, enriches microbial diversity, and enhances overall soil fertility for sustained agricultural productivity..



Increased Crop Yield

Boosts crop yield significantly, with potential increases ranging from 50-70%, translating into higher profits for farmers.



OUR TEAM

At K2A Management, our strength lies not just in our services but in the exceptional individuals who form the backbone of our organization. Meet the team, a diverse group of passionate professionals dedicated to guiding businesses toward excellence through ISO Management, innovative training programs, environmental consulting, and agribusiness services.



Leadership

At the helm is a leadership team with a vision for transformative change. Their strategic acumen, industry insights, and commitment to innovation steer K2A Management towards new horizons.

Experts

Our ISO consultancy team comprises seasoned professionals with in-depth knowledge of industry standards. They bring a wealth of experience, ensuring that our clients not only meet but exceed ISO requirements.

Environmental Stewards

Our environmental consulting team is made up of dedicated professionals who are passionate about sustainability. They guide organizations toward environmentally conscious practices, ensuring a positive impact on both business and the planet.

Agribusiness Visionaries

In the agribusiness sector, our team comprises visionaries who understand the intricate balance between traditional farming practices and modern agribusiness solutions. Their expertise ensures that Sai Power Plus, our agribusiness product, delivers on its promise of transforming cultivation practices.

Market Landscape



In the vibrant business landscape of Cambodia, K2A Management stands as a beacon of excellence. Our tailored services in ISO Management, Training, Environmental Consulting, and Agribusiness bring a transformative touch to organizations across industries.

TRPC**9 Provinces**

Total Reach

SAM**+30 Top Companies**

Serviceable companies

NOL**2 Location**

Office Locations



Sector Dimensions



Oil & Gas

Pioneering in the extraction, refinement, and distribution of energy resources, our Oil & Gas services ensure efficient and sustainable operations across the energy spectrum.



Construction & Infrastructure Development

From groundbreaking projects to infrastructure development, our services in Construction and Infrastructure deliver excellence, shaping urban landscapes and driving progress.



Mining & Quarrying

At the forefront of resource extraction, our Mining and Quarrying services are characterized by responsible practices, innovation, and a commitment to environmental stewardship.



Industrial & Manufacturing

Enhancing production efficiency and quality, our Industrial & Manufacturing solutions are tailored to meet the evolving needs of diverse industries, driving innovation and competitiveness.



Energy & Renewables

Focused on sustainable energy solutions, our Energy & Renewables services propel businesses towards a greener future, harnessing the power of renewable resources for enduring success.



Agriculture & Farming

Transforming traditional farming practices, our Agriculture & Farming services, particularly with Sai Power Plus, introduce precision and sustainability, ensuring bountiful harvests and resilient agribusinesses.



Verified Excellence

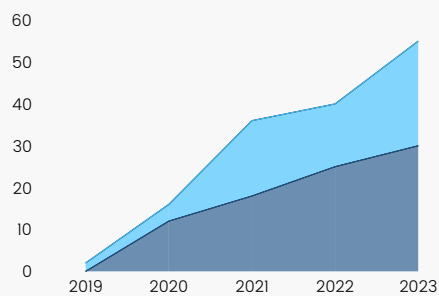
Assured Excellence: Trust Stamp

Embark on a journey of success with K2A Management, your strategic consulting partner. Backed by our own achievements in ISO 9001, 14001, 45001, and MOE standards, coupled with approvals from the Ministry of Agriculture, we offer a unique blend of expertise and validation.

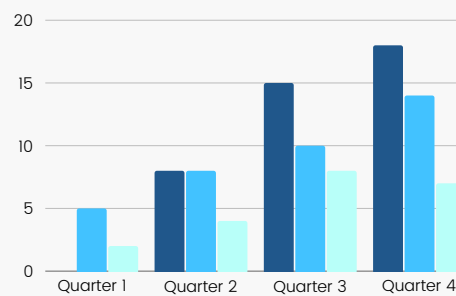


Performance Dashboard

Revenue Developing by Year:



Sales Developing by Quarter:



Value Average:

\$ 100K

0 : 1

Debt to Equity Ratio



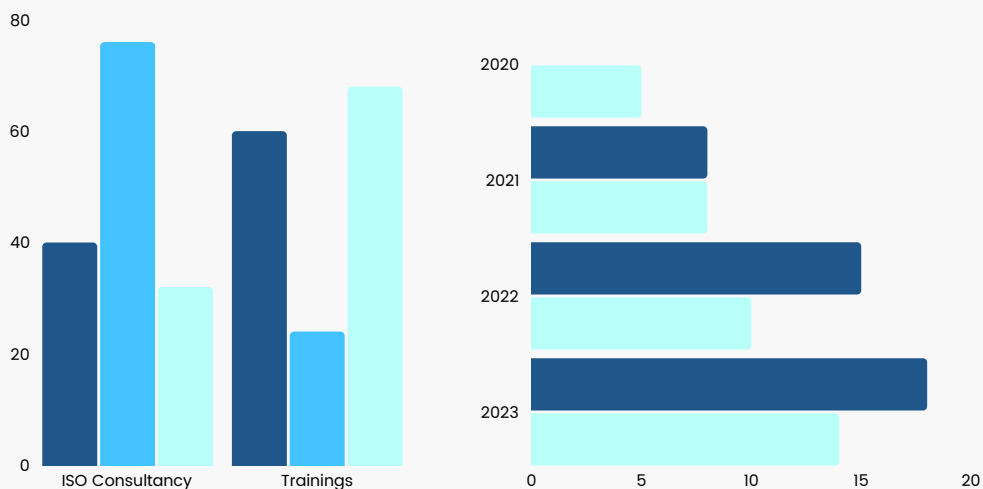
Customer Loyalty Percentage Level

96%

Branding Exposure Effectivity Level

92%

Business Model



K2A Management thrives on a diversified revenue model, primarily monetizing through consultancy services in ISO Management, Training, Environmental Consulting, and Agribusiness. Our customers include businesses seeking excellence in standards compliance and sustainable practices. Distribution channels encompass both direct client engagements and strategic partnerships. By offering tailored solutions, cultivating long-term relationships, and staying at the forefront of industry trends, we ensure sustainable growth, financial success, and the achievement of our organizational goals.

Yearly Developing

67% – 82%

The Ratio

1:4 – 1:3

Competitive Advantage

Tailored Integrated Solutions

K2A Management specializes in delivering a unique blend of services, seamlessly integrating ISO Management, Training, Environmental Consulting, and Agribusiness into niche solutions tailored to client needs.

Sustainable Functional Practices

Functioning sustainably, K2A Management exemplifies its commitment to environmental standards, embedding sustainability into its niche functions, and promoting responsible business practices across industries.

Agile Functionality

K2A Management operates with agility, prioritizing a client-centric approach that swiftly adapts to the dynamic needs of businesses, ensuring quick and agile responses to evolving industry landscapes.

Continuous Improvement Culture

Embracing a culture of continuous improvement, K2A Management stays ahead of industry trends, adopts innovative technologies, and evolves its services to meet the dynamic needs of clients and regulatory landscapes.

Functional Excellence

Functioning at the intersection of global standards and local expertise, K2A Management uniquely navigates international requirements, delivering functional excellence in ISO compliance tailored to local nuances.

Client-Centric Approach

A dedicated focus on client needs drives our success. K2A Management prioritizes a client-centric approach, ensuring tailored solutions, personalized service, and enduring partnerships.



Our Super Team



Ra Ten

Chairman Board of Directors



Dr. Madhu

Founder & CEO



Hoeung Hun

Executive Director

Thank You

Because, we're here to help

With unwavering dedication, K2A Management aspires to carve a future marked by continued growth, innovation, and sustained excellence. Your support has been our foundation, and we earnestly seek the continued collaboration of our stakeholders to propel our company to new heights. Together, let's embrace the promise of a brighter and more successful future. Thank you for being an integral part of our journey.



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