

Towards an ESCO Association: Challenges and Opportunities

September 30, 2022 – The Factory, Phnom Penh

ESCO Business Ecosystem Strengthening Project – Forum 1: “Towards an ESCO Association: Challenges and Opportunities”

GGGI and EuroCham are proud to launch a two-series forum on the topic of “Towards an ESCO Association in Cambodia: Challenges and Opportunities” and “Green Energy Financing in Cambodia: Challenges and Opportunities”. The fundamental goal of the two forums is to foster connections between green business stakeholders and to build networks that can advocate for pertinent ESCO/green financing issues to the government. The objective of the first forum is to create public knowledge about green business practices in Cambodia and to draw attention to the importance of using renewable energy sources.

We'll hear from the representation of Ministry of Mining and Energy who is going to share the latest updates about the **Royal Government of Cambodia's plans on renewable energy, current renewable energy strategy**, and the newly drafted **National Energy Efficiency Policy (NEEP) 2021-2023**. Thereafter, we will then listen to a presentation about **Cambodia's Energy Mix**. We will then hear two case studies, the first one being the **Case Study of Wind Power Implementation in Cambodia** and the second one will be on **Consulting, Designing, and Financing Solar Projects in Cambodia**. In addition, we will have a consultant from UNDP who will be sharing about the **UNDP's whitepaper on the ESCO Market Roadmap**, followed by a presentation on **ESCO Activities in the Philippines**. There will also be a presentation on the **Market Survey of Energy Product and Service Providers in Cambodia**. At last, this forum will be completed with a **Panel Discussion with the topic of ‘Towards an ESCO Association: Challenges and Opportunities’**.

Workshop: September 30, 2022	
08:00am-8:30am	Registration & Coffee
08:30am-08:40am	Opening Remarks: <ul style="list-style-type: none"> Tom Hesketh, EuroCham Cambodia. Rogier van Mansvelt, Project Lead Switch-Garment, GGGI
08:40am-09:00am	Keynote Presentation: RGC plans on renewable energy, current renewable energy strategy, and the National Energy Efficiency Policy 2021-2023: <ul style="list-style-type: none"> H.E. Victor Jona, Under Secretary of State, Ministry of Mines and Energy
09:00am-09:15am	Presentation: Energy Mix in Cambodia: A perspective <ul style="list-style-type: none"> Mr. Massimiliano Tropeano, Sustainability & Garment Expert, EuroCham Cambodia
09:15am-09:30am	Case Study: Wind Power Implementation in Cambodia <ul style="list-style-type: none"> Mr. Olivier Duguet, Founder and CEO, The Blue Circle
09:30am-09:50am	MOU Signing between EuroCham and UNDP: Collaborations on Sustainable Development Brief comments on MOU, aims & hopes from each partner: <ul style="list-style-type: none"> Ms. Sonali Dayaratne, Deputy Resident Representative, UNDP Cambodia (2-3 mins) Mr. Tom Hesketh, Deputy Executive Director, EuroCham Cambodia (2-3 mins)
09:50am-10:05am	Coffee Break
10:10am-10:25am	Presentation: Market Survey of Energy Product and Service Providers in Cambodia <ul style="list-style-type: none"> Mr. Alexander Erb, Consultant, Emerging Markets Consulting
10:25am-10:40am	Presentation: UNDP's whitepaper on the ESCO market roadmap <ul style="list-style-type: none"> Mr. Butchaiah Gadde, Technical Advisor on Energy, UNDP Cambodia
10:40am-10:55am	Case Study: Consulting, Designing, and Financing Solar Projects in Cambodia <ul style="list-style-type: none"> Mr. Daniel Pacheco, Founder and CEO, NRG Solutions
10:55am-11:10am	Presentation: ESCOs in the Philippines: lessons learned with ESCO Associations <ul style="list-style-type: none"> Mr. Alexander Ablaza, CEO, Climargy
11:10am-12:10pm	Panel Discussion: “Towards an ESCO Association: Challenges and Opportunities” <ul style="list-style-type: none"> Mr. Rogier van Mansvelt, Project Lead Switch-Garment, GGGI Mr. Butchaiah Gadde, Technical Advisor on Energy, UNDP Cambodia Mr. Daniel Pacheco, NRG Solutions Mr. Arjen Luxwolda, Kamworks Representative Moderator: Mr. Tom Hesketh, Deputy Executive Director, EuroCham Cambodia Audience Q&A.
12:10pm-12:20pm	Group Photograph , participants welcome to the stage
12:20pm-12:30pm	Close, Networking & Snacks